SIMPLY PUT

First Quarter 2013

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New Page Highlights Education Specialists



Whether you're new to the deferred compensation plan or have participated for years, our team of education specialists is here to help you make the most of your savings journey. To help you learn more about our dedicated staff, we've added the Education Specialists page to the Plan website at www.modeferredcomp.org. Simply click the Education Specialists link under the About the Plan tab to see who represents your territory or agency, and follow the links to register for a FREE seminar or consultation in your area.

CALENDAR

The New York Stock Exchange is closed:

Monday, May 27, 2013 Thursday, July 4, 2013



Stay the Course with Auto Increase

New feature puts your savings on autopilot

et's face it, life can be hectic. Between workplace demands and family commitments, it can be difficult finding the time to check your savings progress and adjusting your strategy accordingly. Enter auto increase. Auto increase is an optional tool that automatically increases your contributions by a percentage that you set on an anniversary date that you establish. So while you're busy meeting deadlines or driving the kids to their various activities, your savings plan is at work for you, ensuring that you continue to accumulate important retirement savings throughout your working career. Think of it as autopilot for your retirement savings journey.

Here's how auto increase works: Log on to Account Access at www.modeferredcomp.org and navigate to the Contributions page under the Manage My Account tab. In the Auto Increase section, input an auto increase percentage (this is *how much* your contribution will increase by each year) and select an anniversary date (this is *when* the increase will occur each year). That's it! When your anniversary date rolls around, your contribution will increase by the percentage that you set and will rise by that same percentage annually until you cancel or adjust your auto increase amount or schedule. The table (below) illustrates how auto increase can affect a paycheck and contributions to the Plan over time.

Auto Increase

- Auto increase is an optional tool for ALL plan participants
- Your deferrals must be in percentages to use the auto increase feature
- You can cancel or adjust your auto increase amount or schedule at any time.
- You may set your auto increase percentages in onetenth of one percent (0.1%) increments.

The Bottom Line: Auto Increase in Action

Here's how auto increase will affect contribution amounts over a 5 year span for a participant who increases their contribution by 0.3% annually. This example assumes a starting salary of \$25,000 and an annual salary increase of 2%. It's important to remember that pre-tax deferrals to the deferred compensation plan will lower your taxable income, which means less of your pay will go to Uncle Sam.

	Bi-Weekly Paycheck	Contribution Percentage	Per-Pay-Period Contribution Amount	Annual Contribution Amount
Year 1	\$1,041.67	1.0	\$10.42	\$250.00
Year 2	\$1,062.50	1.3	\$13.81	\$331.50
Year 3	\$1,083.75	1.6	\$17.34	\$416.16
Year 4	\$1,105.43	1.9	\$21.00	\$504.07
Year 5	\$1,127.53	2.2	\$24.81	\$595.34

Plan, Roth Participation on the Rise

As of January 31, 2013, there were 54,700 total participants in the deferred compensation plan, the highest total participation level since September of 2011. Roth 457 savings account holders have also steadily increased since the after-tax savings option became available in November of 2011. As of January, over 900 participants held assets in the Roth 457 savings source. We'd like to thank you for choosing the deferred compensation plan and wish you the best of luck on your savings journey.

For important news, savings tips and more:



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Destination Savings: Auto Increase over a 30-Year Career

Just how powerful is auto increase? Consider the following scenario in which a participant making \$25,000 a year sets her annual auto increase at three-tenths of one percent (0.3%). Assuming a starting contribution of 1%, a 2% annual salary increase, and a 6% annual rate of return over a 30-year working career, auto increase can have a major impact on this participant's ability to accumulate supplemental retirement savings. Increasing contributions by five-tenths of one percent (0.5%) annually has an even larger impact. Compare those projections to what happens if the contribution is left unchanged and it's clear to see why auto increase is such an important tool.

Auto increase could help you reach new heights

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\$116,354.74 0.3% Annual Contribution Increase \$176,568.50 0.5% Annual Contribution Increase

The above projections use an assumed rate of return that is not adjusted for inflation.

Deferred Compensation Plan Awarded "2013 Plan Sponsor of the Year"

PLANSPONSOR magazine recently named the deferred compensation plan the "2013 Plan Sponsor of the Year" in the Public Defined Contribution Category. Each year, the editors of PLANSPONSOR magazine, the nation's leading information resource about workplace retirement plans, honor plan sponsors that demonstrate leadership in the retirement savings industry. Strong plan metrics, relevant plan design, and a commitment to participant education are the hallmarks of distinction of PLANSPONSOR's Plan Sponsor of the Year award winners. This year, four other employers from distinct workplace segments joined the deferred compensation plan in receiving best in class recognition.

From everyone at the deferred compensation plan, we'd like to thank you, the participant, for your continued support of this important employee benefit. We know saving extra money for retirement isn't always easy, but your consistent contributions make it possible for us to provide this simple, low-cost savings option. Rest assured, we will continue to work on your behalf to provide unique and innovative plan features that will help you accumulate crucial supplemental retirement savings. Thanks again for your participation.

Visit **www.modeferredcomp.org** to read the official press release about this exciting distinction.

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